

DRAFT SYLLABUS

“Property Ladder” A Course on Property Investment

Monday 12th February – Monday 16th April 2007 (7.30 – 9.30pm)
National College of Ireland, Mayor Street, IFSC, Dublin 1.

Timetable and Course Syllabus

Week 1 - Monday 12th February

- Insider Secrets of Investing Overseas
- **Henry Davis, International Property.ie**

- Investing in France - The Tax and Legal Health Check
- **John Crawley, Oui Can Do.**

Week 2 - Monday 19th February

- The Tax Implications of Buying Property at Home and Abroad
- **Sonia McEntee & Andrea Paoella, Astons Wealth Management Ltd.**

Week 3 - Monday 26th February

- Using your SSIA Deposits to Fund Overseas Properties Purchases
- **Noreen & Declan Hynes, Aquarius Properties Abroad.**

- Overview of the Irish Property Market
- Getting your Foot on the Property Ladder - Mortgages to Market Trends
- Financing your Investment Property
- **Patrick FitzGerald-Private Property Investor**

Week 4 - Monday 5th March

- International Property Investment Strategies
- UK and USA Residential Investment Market Opportunities for the Irish Investor
- **Denis Cody, Director, Buyside Property.**

- Buying Property in Dubai
- **Catherine Kehoe, Sales Manager, Larionovo.**

Week 5 - Monday 12th March

- Valuation and Development Analysis
- **David FitzGerald, Managing Director, FitzGerald Auctioneers.**
- Shanghai, The City of the 21st Century
- **Mark Carroll, Shanghai Vision Asset Management.**

(BANK HOLIDAY – Monday 19th March)

Week 6 - Monday 26th March

- Syndication: German Property Investment Opportunities
- **Derry Crowley - Crowley McCarthy, Crowley & McCarthy.**
- An Introduction to Daft.ie - using Ireland's Biggest Property Website to Invest in Property and then Manage the Investment
- **Eamonn Fallon, Daft.ie**

Week 7 - Monday 2nd April

- Investment Opportunities in Capetown, South Africa, the Venue for the next World Cup 2010
- **Seamus Keating – Seamus Keating Investments Ltd.**
- Vive la difference-France-a real market on your doorstep
- **John O'Keeffe – Property Editor, The Sunday Independent and Dean of Law School, Portobello College, Dublin.**

(BANK HOLIDAY – Monday 9th April)

Week 8 - Monday 16th April

- Budapest: Investment in Commercial Property & Syndicate Investment
- **Ciarán Farrell, Young's Estate Agents.**
- Property opportunities in Cape Verde.
- **John O'Rahilly, Sales Director, Cape Verde Development**

Please note some of the lecturers listed on this course may change due to unforeseen circumstances. Further information:

Mary FitzGerald, Course Director

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